


CURRICULUM VITAE

PERSONAL INFORMATION

Name	Denny Endar Moeda			
Gender	Male			
Place / date of birth	Medan / October 12 , 1976			
Nationality	Indonesian			
Religion	Moslem			
Address	Jl. Sersan Idris No. 16 B, Marga Jaya, Bekasi Selatan			
Phone	08111404008/ 081220162600 (WA)			
email address dennyendarmoeda@gmail.com				
Marital Status	Physical Health	Height	Blood type	
Married	Good	168 cm	O	

PROFESSIONAL RELEVANT EXPERIENCE

Time Duration	Description
Mar 2020 – Agt 2022	Marketing Manager PT. Eldior Cipta Karya
	Building a strategy for promotion & building a network in the property industry, Build a relationship with potential customer (owner , developer), Visiting & approaching new customer & negotiate, Presentation & dealing with client, Tendering & evaluated RAB, Marketing Plan & Marketing Report
Apr 2009–Okt2013	Marketing Engineer CV. Eka Karya Graha
	Cold calling, canvassing, appointment, presentation product of light steel and accessories, issued technical and commercial quotation, coordinating with logistic department according to material delivery on site project, sales target oriented, reporting sales achievement to the manager, etc..
Feb 2007–Feb 2009	Purchases Staff PT. Jaya Marta Sentosa
	Administrative task and documentation, evaluating of vendors and suppliers, negotiating, issued PO, obtaining approval from management, monitoring and expediting orders, etc..
Jan 2006 –Feb 2007	Business Executive PT. Indovisual Presentatama
	Cold calling, canvassing, presentation product of infocus for school, university, government institution, issued quotation, issued SPK, target oriented, etc..
2000–2001	Technical Design PT. Broadband Communications
Nov 1998–Feb 2000	Staf Teknik CV. Arta Micro Design

EDUCATIONAL BACKGROUND

FORMAL	Years Attended	Name of School - Major	Certificate Ranted
	2001 - 2006	Bachelor Degree in Civil Engineering, Universitas Kristen Maranatha (UKM)	Certified
	1995 - 1998	Diploma Degree in Civil Engineering, Politeknik Institut Teknologi Bandung (ITB)	Certified
	1992 - 1995	Senior High School in BPI 1 Bandung	Certified
	1989 - 1992	Junior High School in Methodist 1 Medan	Certified
	1983 - 1989	Primary School in SD Harapan 1 Medan	Certified
INFORMAL	Years Attended	Description	Certificate Ranted
	1999	French Course	-
	1998	English Course	Certified
	1996	Microsoft Work Course	Certified

SKILLS

Language	Computer
Indonesian as Native Language English (Written and Oral) : Well French (Written and Oral) : Primary	Internet Surfing and Data Downloading Familiar with Computer Environment

AIMS AND ASSETS

I am a fast learner, self-motivated, cooperative and willing to work hard. I enjoy taking on new responsibilities. I have always made friends, especially among those who i have worked with. I also have the ability to manage people in an organization and the ability to work under minimum supervision and travel overseas.